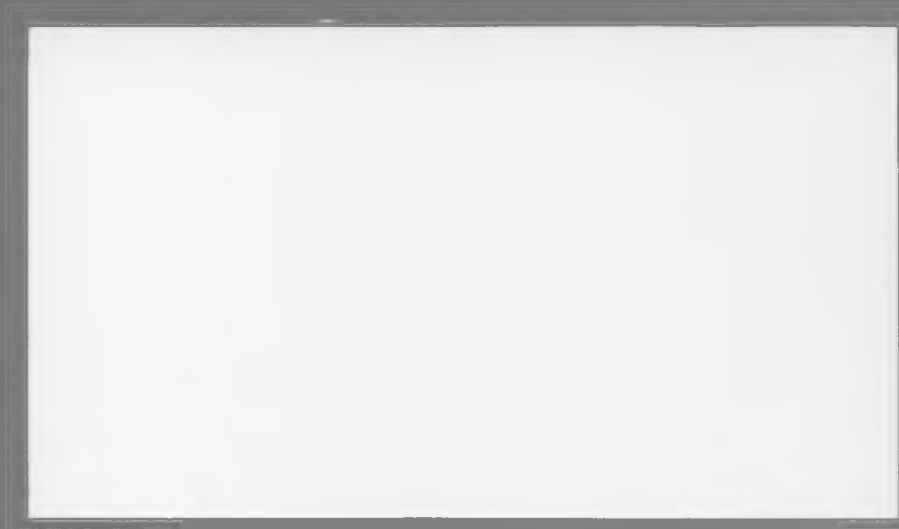


Master Copy
#67



A TECHNICAL REPORT
FROM

The Laboratory for Social Research



STANFORD UNIVERSITY

STANFORD, CALIFORNIA

A BIBLIOGRAPHY OF EXPECTATION STATES RESEARCH

Prepared by

JOSEPH BERGER

MORRIS ZELDITCH, JR.

Department of Sociology
Stanford University

September 1978

Technical Report No. 67

This is a bibliography of research on expectation-states theories. It covers both theoretical and empirical investigations. In addition to books and journal articles, it also includes technical reports, and unpublished Ph.D. Theses. An attempt was made to bring it up to date as of September, 1978. Still, no claim is made that this is a complete listing of all research reporting on expectation-states theories.

The research covered by this bibliography forms a single, connected body of work which as a whole constitutes a theoretical research program on expectation-states processes.¹ Much of this research is recent, having been developed within the last twelve years. Some of the work is purely theoretical, while most of it is both theoretical and empirical. Although a great deal of research is concerned with developing and testing abstract and general theories of social processes, there is a significant proportion that is concerned with applied problems. Within the common framework of a single theoretical research program, there is a good deal of substantive diversity in that the work covers a wide range of problems. However, most of the papers in the present bibliography fall within seven problem areas:

- (1) research on the emergence and maintenance of expectation-states in task oriented groups;
- (2) research on the effects of external status characteristics, such as race, sex, and age, on the emergence and maintenance of expectation-states in groups;
- (3) research on the sources of self-evaluation, where expectation-states theories are used to account for the differential significance of others in determining the individuals' self-other expectations;
- (4) research on the stability of authority structures, concerned particularly with the conditions under which authority structures erode;

(5) research on the formation of expectancies about the appropriate allocation of rewards and their relation to the stability of status structures;

(6) research on the operation of decision-making structures, where expectation-states theories are used to account for the effects of differences of decision-making rights on the acceptance of influence; and

(7) research concerned with the applications of expectation-state theories to the modification of biracial and mixed-sex interaction, and interaction in classroom situations.

The bibliography also mentions some other lines of research that are still in their initial stages of development--for example, work concerned with the emergence and operation of expectation-states in marital and family groups.

We would be grateful to any reader for information about other research relevant to expectation-states theories not included in this bibliography.

Finally, we would like to gratefully acknowledge the support of National Science Foundation grants G 13314 and G 23990, which funded much of the original work on expectation-states theories, and grants GS 1170 and GS 34182, which funded some of the various branches that have developed and elaborated this work.

¹ For an analysis of expectation-states research as a theoretical research program, see David G. Wagner's "Theoretical Research Programs: The Growth of Theoretical Knowledge in Sociology." Unpublished Ph.D. dissertation. Department of Sociology, Stanford University, August, 1978

A BIBLIOGRAPHY OF EXPECTATION STATES RESEARCH

Adams, K.A. and A.D. Landers

- 1978 "Sex Differences in Dominance Behavior." Sex Roles, Vol. 4, No. 2.

Anderson, B., J. Berger, B.P. Cohen and M. Zelditch Jr.

- 1966 "Status Classes in Organizations." Administrative Science Quarterly 11, pp. 264-283.

Anderson, B., J. Berger, M. Zelditch Jr. and B.P. Cohen

- 1969 "Reactions to Inequity." Acta Sociologica 12, No. 1, pp. 1-12.

Anderson, R.E.

- 1967 "Status Structures in Coalition Bargaining Games." Sociometry, Vol. 30, pp. 393-403.

Archibald, W.P.

- 1976 "Face-to-Face: The Alienating Effects of Class, Status and Power Divisions." American Sociological Review, Vol 41, (October) 819-837.

Askinas, B.E.

- 1971 "The Impact of Coeducational Living on Peer Interaction." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.

Balkwell, J.W.

- 1969 "A Structural Theory of Self-Esteem Maintenance." Sociometry 32 (December), 458-73.
- 1976 "Social Decision Making Behavior: An Empirical Test of Two Models." Sociometry, Vol. 39, No. 1, 19-30,

Barchas, P., B. Ecker, W. Jose, B. Kopell and W.T. Roth

- 1975 "Brain Activity (CNV) as Affected by Social Comparison Process (status)." Technical Report No. 52, Laboratory for Social Research, Stanford University.

Berger, J.

- 1960 "An Investigation of Processes of Role-Specialization in Small Problem-Solving Groups." Proposal funded by the National Science Foundation (July).
- 1974 "Expectation States Theory: A Theoretical Research Program." In Expectation States Theory: A Theoretical Research Program, Berger, J., T.L. Conner, M. Hamit Fisek, Ch. 1. pp. 3-22, Winthrop Publishers Inc., Cambridge, Massachusetts.

Berger, J., B.P. Cohen and M. Zelditch Jr.

- 1966 "Status Characteristics and Expectation States." In Sociological Theories in Progress, Vol. 1, eds. J. Berger, M. Zelditch Jr. and B. Anderson, pp. 29-46. Boston: Houghton Mifflin Company.
- 1972 "Status Characteristics and Social Interaction." American Sociological Review 37: 241-255.

Berger, J., B.P. Cohen, T.L. Conner and M. Zelditch Jr.

- 1966 "Status Characteristics and Expectation States: A Process Model." In Sociological Theories in Progress, Vol. 1, eds. J. Berger, M. Zelditch Jr. and B. Anderson, pp. 47-73. Boston: Houghton Mifflin Company.

Berger, J. and T.L. Conner

- 1966 "Performance Expectations and Behavior in Small Groups." Technical Report No. 18. Laboratory for Social Research, Stanford University.
- 1969 "Performance Expectations and Behavior in Small Groups." Acta Sociologica 12: 186-197.
- 1974 "Performance Expectations and Behavior in Small Groups: A Revised Formulation." In Expectation States Theory: A Theoretical Research Program Berger, J., T.L. Conner, M. Hamit Fisek, Ch. 4, pp. 85-109, Winthrop Publishers Inc., Cambridge, Mass.

Berger, J., T.L. Conner and M.H. Fisek, eds.

- 1974 Expectation States Theory: A Theoretical Research Program Winthrop Publishers, Inc., Cambridge, Mass.

Berger, J., T.L. Conner and W.L. McKeown

- 1969 "Evaluations and the Formation and Maintenance of Performance Expectations." Human Relations 22, (December): 481-502

Berger, J. and M.H. Fisek

- 1969 "An Extended Theory of Status-Characteristics and Expectation States." Mimeograph. Department of Sociology, Stanford University.
- 1969b "The Structure of the Extended Theory of Status-Characteristics and Expectation States." Paper presented at the 15th Annual Meeting of the Small Groups Conference, Seattle, Washington, April 23rd.
- 1970 "Consistent and Inconsistent Status Characteristics and the Determination of Power and Prestige Orders." Sociometry 33 (September): 287-304.
- 1974 "A Generalization of the Theory of Status Characteristics and Expectation States." In Expectation States Theory: A Theoretical Research Program, Berger, J., T.L. Conner and M.H. Fisek, eds., Winthrop Publishers, Inc., Cambridge, Mass.

Berger, J., M.H. Fisek and P.V. Crosbie

- 1970 "Multi-Characteristic Status Situations and the Determinations of Power and Prestige Orders." Technical Report No. 35. Laboratory for Social Research, Stanford University.

Berger, J., M.H. Fisek and L. Freese

- 1976 "Paths of Relevance and the Determination of Power and Prestige Orders." Pacific Sociological Review 19: 45-62.

Berger, J., M.H. Fisek, R.Z. Norman and M. Zelditch Jr.

- 1977 Status Characteristics and Social Interaction: An Expectation States Approach. Elsevier Scientific Publishing Co., Inc. New York.

Berger, J. and J.L. Snell

- 1961 "A Stochastic Theory for Self-Other Expectations." Technical Report No. 1. Laboratory for Social Research, Stanford University.

A Bibliography of Expectation States Research - page 4.

Berger, J. and D.Wagner

- 1975 "Paths of Consistent and Inconsistent Status Information and Induction of Relevance." Technical Report No. 53. Laboratory for Social Research, Stanford University.

Berger, J. and M.Zelditch Jr.

- 1962 "Authority and Performance Expectations." Mimeograph. Department of Sociology, Stanford University.

Berger, J., M.Zelditch Jr., B.Anderson and B.P.Cohen

- 1968 "Status Conditions of Self-Evaluation." Technical Report No. 27. Laboratory for Social Research, Stanford University.
- 1972 "Structural Aspects of Distributive Justice: A Status Value Formulation." In Sociological Theories in Progress eds. Berger, J., M.Zelditch Jr. and B.Anderson, Vol. 2, pp. 119-146. Houghton Mifflin, Boston.

Brody, L.M.

- 1975 "Relationship Among Status Characteristics, Performance Expectations, Procedural Expectations, and Violations of Procedural Expectations." Unpublished Ph.D. dissertation, Department of Sociology, Michigan State University.
- 1977 "Differential Expectations for Low and High Status Violators." Paper presented at the Annual Meetings of the Pacific Sociological Association, (April), Sacramento, California.

Brody, L.M. and D.B.Johnson

- 1978 "Acquisition of Procedural Expectations." Paper presented for Annual Meetings of the Pacific Sociological Association, Spokane, Washington, April.

Camilleri, S.F. and J.Berger

- 1967 "Decision-Making and Social Influence: A Model and An Experimental Test." Sociometry 30 (December): 367-78.

Camilleri, S.F., J. Berger and T.L. Conner

- 1972 "A Formal Theory of Decision-Making." In Sociological Theories in Progress, Vol. II, eds. J. Berger, M. Zelditch Jr. and B. Anderson, Boston: Houghton Mifflin Company.

Camilleri, S.F. and T.L. Conner

- 1976 "Decision-Making and Social Influence: A Revised Model and Further Experimental Evidence." Sociometry, Vol. 39, No. 1, pp. 30-38.

Cohen, B.P.

- 1968 "Status and Conflict: A Sociological Perspective on the Urban Race Problem." Stanford Today (Summer/Autumn) Series I, No. 24, pp. 10-14, Stanford University.

Cohen, B.P., J.E. Kiker and R.J. Kruse

- 1969a "The Use of Closed Circuit Television in Expectation Experiments." Technical Report No. 29. Laboratory for Social Research, Stanford University.
- 1969b "The Formation of Performance Expectations Based on Race and Education: A Replication." Technical Report No. 30. Laboratory for Social Research, Stanford University.

Cohen, B.P., J. Berger and M. Zelditch Jr.

- 1972 "Status Conceptions and Interaction: A Case Study of the Problem of Developing Cumulative Knowledge." In Experimental Social Psychology, ed. Charles G. McClintock, pp. 449-83. New York: Holt, Rinehart and Winston.

Cohen, B.P. and H. Lee

- 1975 Conflict, Conformity and Social Status, Elsevier, Amsterdam, Oxford, New York, 1975.

Cohen, E.G.

- 1968 "Interracial Interaction Disability." Technical Report No. 1. School of Education, Stanford University.

A Bibliography of Expectation States Research - page 6.

- 1970 "Interracial Disability." In a New Approach to Applied Research: Race and Education, pp. 98-117, Columbus, Ohio, Charles E. Merrill.
- 1970a "Expectation Training II: Modification of Interracial Interaction Disability." Technical Report No. 7. Laboratory for Social Research, Stanford University.
- 1971 "Interracial Interaction Disability: A Problem for Integrated Education." Urban Education, January, pp. 336-356.
- 1972 "Interracial Interaction Disability." Human Relations, 25, No. 1, pp. 9-24.
- 1973 "Modifying the Effects of Social Structure." American Behavioral Scientist 16: 860-878.
- 1974 "An Experimental Approach to School Effects." Proceedings of Western Sociology of Educational Association, Washington, D.C., National Institute of Education, in press.
- 1976 "Center for Interracial Co-operation: A Field Experiment." Sociology of Education, January, Vol. 48, pp. 47-58.
- Cohen, E.G., M. Lohman, K. Hall, D. Lucero and S. Roper
- 1970 "Expectation Training I: Altering the Effects of A Racial Status Characteristic." Technical Report No. 2. School of Education, Stanford University.
- Cohen, E.G. and S. Roper
- 1972 "Modification of Interracial Interaction Disability: An Application of Status Characteristic Theory." American Sociological Review 37: 643-655.
- Cohen, E.G., S. Roper and D. Lucero
- 1971 "Modification of Interracial Interaction Disability Through Expectation Training." Paper presented at American Education Research Association Meeting, New York, February.

Cohen, E.G. and Shlomo Sharan

- 1976 "Modifying Status Relations in Israel Youth: An Application of Expectation States Theory." Mimeograph School of Education, Stanford University.

Conner, T.L.

- 1965 "Continual Disagreement and the Assignment of Self-Other Performance Expectations." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.
- 1972a "A Continuous Time, Discrete State Markov Model of Performance Expectations and Behavior in Small Groups." Technical Report No. 8. Department of Sociology, Michigan State University.
- 1972b "Performance Expectations and Initiation and Receipt of Task Related Behavior in Open Interaction Settings." Technical Report No. 9. Department of Sociology, Michigan State University.
- 1977 "Performance Expectations and the Initiation of Problem Solving Attempts." Journal of Mathematical Sociology, Vol. 5, pp. 187-198.

Cook, K.

- 1975 "Expectation Evaluations and Equity." American Sociological Review 40: 372-388.

Cook, K., R. Cronkite and D. Wagner

- 1974 "Laboratory for Social Research Manual for Experiments in Expectation State Theory. Laboratory for Social Research, Stanford University.

Costell, R.M. and A. Bunting

- 1975 "Performance Expectations and Family Interaction." Paper presented at Theory Construction Workshop Annual Meeting of the National Council on Family Relations, Salt Lake City, August.

Deal, T.E.

- 1971 "Modifying the Effects of Age Within Decision-Making Groups." Technical Report No. 4. School of Education, Stanford University.

Entwisle, D.R., L. Cornell and J. Epstein

- 1971a "The Principal as the S. O. B." Mimeograph. Department of Social Relations, The Johns Hopkins University.
- 1971b "The Effect of a Principal's Expectations on Test Performance of Elementary-School Children." Mimeograph. Department of Social Relations, The Johns Hopkins University.

Entwisle, D.R. and L.A. Hayduk

- 1978 Too Great Expectations: The Academic Outlook of Young Children. Johns Hopkins University Press, Baltimore.

Entwisle, D.R. and M. Webster, Jr.

- 1970 "Raising Children's Expectations for Their Own Performance." Report No. 87. Center for Social Organization of Schools, The Johns Hopkins University.
- 1972a "Raising Children's Performance Expectations" Science Research 1 (June); 147-58.
- 1972b "Raising Expectations in the Classroom." Paper presented at the 1972 Eastern Sociological Society Meetings, Boston, Massachusetts.
- 1972c "Teacher Expectancies and Student Expectation States." Paper presented at the 1972 Pacific Sociological Association meetings. Portland, Oregon.

A Bibliography of Expectation States Research - page 9.

- 1972d "Status Factors in Expectation Raising." Paper presented at the 1972 meetings of the American Sociological Association, New Orleans.
- 1973 "Research Note: Status Factors in Expectation Raising." Sociology of Education, 46, (Winter): 116-126.
- 1974 "Raising Children's Expectations for Their Own Performance: A Classroom Application." In Expectation States Theory: A Theoretical Research Program, Berger, J., T.L. Conner, M. Hamit Fisek, Ch. 7, pp. 211-243, Winthrop Publishers Inc., Cambridge, Mass.
- 1974 "Expectations in Mixed Racial Groups." Sociology of Education 47: 301-318.
- 1978 "Raising Expectations Indirectly." Social Forces, Volume 57:1, September, pp. 257-264.
- Evan, W.M. and M. Zelditch Jr.
- 1961 "A Laboratory Experiment on Bureaucratic Authority." American Sociological Review 26 (December): 883-93.
- Fararo, T.J.
- 1968 "Theory of Status." General Systems 13: 177-88.
- 1970 "Theoretical Studies in Status and Stratification." General Systems 15: 71-101.
- 1971 "Macro-Status and Micro-Status." Paper presented at American Sociological Association Meetings, Denver Colorado.
- 1972 "Status and Situation: A Formalization of the Structure Theory of Status Characteristics and Expectation States." Quality and Quantity: The European Journal of Methodology: 6: 37-98.
- 1973 "An Expectation-States Process Model." In Introduction to Mathematical Sociology. New York: Wiley-Interscience.

Fisek, M.H.

- 1968 "The Evolution of Status Structures and Interaction in Task Oriented Discussion Groups." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.
- 1974 "A Model for the Evolution of Status Structures in Task-Oriented Discussion Groups." In Expectation States Theory: A Theoretical Research Program, Berger, J. T.L.Conner, M.H.Fisek, Ch. 3, pp. 55-83, Winthrop Publishers Inc., Cambridge, Massachusetts.

Fisek, M.H. and R. Ofshe

- 1970 "The Process of Status Evolution." Sociometry, 33, (September): 327-345.

Foschi, M.

- 1968 "Imbalance Between Expectations and Evaluations." Paper presented at the Canadian Sociology and Anthropology Association Meetings, Calgary, Canada.
- 1970 "Contradiction of Specific Performance Expectations: An Experiment Study." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.
- 1971 "Contradiction and Change of Performance Expectations." Canadian Review of Sociology and Anthropology 8: 205-22.
- 1972 "The Formation of Performance Expectations: A Test of a Conceptualization." Paper presented at the West Coast Conference for Small Group Research, Portland, Oregon.
- 1972 "On the Concept of Expectations." Acta Sociologica 15: 124-31.
- 1977 "Theory, Experimentation, and Cross-Cultural Comparisons in Social Psychology." Paper for Third Congress of the International Association for Cross-Cultural Psychology, Tilburg, The Netherlands (July).

Foschi, M. and R. Foschi

- 1972 "Expectations, Contradictions, and the Revision of Subjective Probabilities." Paper presented at the Canadian Sociology and Anthropology Association Meetings, Montreal, Canada.
- 1976 "Evaluations and Expectations: A Bayesian Model." Journal of Mathematical Sociology, Vol. 4, No. 2, pp. 279-293.
- 1977 "Extension and Simulation of a Bayesian Model for Performance Expectations." Paper presented at the Mathematical Sociology session of the American Sociological Association Meetings, Chicago, September.

Fox, J.D. and J.C. Moore Jr.

- 1978 "Status Characteristics and Expectation States: Fitting and Testing a Recent Model." Mimeograph. Small Groups Laboratory, Department of Sociology, York University.

Freese, L.

- 1974 "Conditions for Status Equality." Sociometry, 36: 177-193.
- 1976 "The Generalization of Specific Performance Expectations." Sociometry, Vol. 39, No. 3, September, pp. 194-200.

Freese, L. and B.P. Cohen

- 1973 "Eliminating Status Generalization." Sociometry 36: 177-193.

Hall, K.P.

- 1972 "Sex Differences in Initiation and Influence in Decision-Making Among Prospective Teachers." Unpublished Ph.D. dissertation, Stanford University.

Hoffman, D.

- 1973 "Student's Expectations and Performance in a Simulation Game." Unpublished Ph.D. dissertation, Stanford University.

Hoffman, D.E. and E.G. Cohen

- 1972 "An Exploratory Study to Determine the Effects of Generalized Academic Performance Upon the Activity and Influence of Students Engaged in a Group Simulation Game." Paper read at A.E.R.A. National Meeting, Chicago, Illinois (April).

Jasso, G.

- 1978 "On the Justice of Earnings: A New Specification of the Justice Evaluation Function." The American Journal of Sociology, Vol. 83, No. 6.

Jasso, G. and P.H. Rossi

- 1977 "Distributive Justice and Earned Income." American Sociological Review, Vol. 42 (August): 639-651.

Johnston, J.T.

- 1977 "Investigation of Pseudo-Mutuality, Double Binding and Scapegoating--An Expectation States Approach." Technical Report No. 55. Laboratory for Social Research, Stanford University.

Kervin, J.B.

- 1972 "An Information Processing Model for the Formation of Performance Expectations in Small Groups." Unpublished Ph.D. dissertation, Johns Hopkins University.
- 1974 "Extending Expectation States Theory: A Quantitative Model." Sociometry 37: 349-362.
- 1975 "Equating Information and Influence: A Test of Three Models." Mimeograph. Department of Sociology, University of Toronto.
- 1977 "An Information-Combining Model for Expectation States Theory: Derivation and Tests." Journal of Mathematical Sociology, Vol. 5, pp. 199-214.

Lee, J.E.

- 1967 "A Mathematical Study of Decision Processes." Unpublished Ph.D. dissertation. Department of Sociology, Stanford University.

Lewis, G.H.

- 1966 "Performances, Evaluations and Expectations: An Experimental Study." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.
- 1971 "Performances, Evaluations and Expectations." Paper read at the West Coast Conference for Small Group Research, Honolulu, Hawaii.

Lockheed, M.E.

- 1976 "Modification of female leadership behavior in the presence of males." ETS-PR-76-28. Princeton: Educational Testing Service.
- 1977 "Cognitive Style Effects on Sex Status in Student Work Groups." Journal of Educational Psychology 69: 176-183.

Lockheed-Katz, M.E. and K.Hall

- 1976 "Conceptualizing Sex as a Status Characteristic: Applications to Leadership Training Strategies." Journal of Social Issues, Vol. 32, No. 3, 111-124.

Lockheed, M.E. and A.M.Harris

- 1977 "Modifying Status Order: In Mixed-Sex Groups of Fourth and Fifth Grade Children: An Application of Expectation States Theory." Paper presented at American Sociological Association Meetings in Chicago, September.

Lohman, M.R.

- 1970 "Changing a Racial Status Ordering by Means of Role Modeling." Technical Report No. 3. Stanford University.
- 1972 "Changing a Racial Status Ordering--Implications for Desegregation." Journal of Education and Urban Society 4, (August).

Mayer, T.F.

- 1967 "A Continuous Model for Influence Processes in Small Groups." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.

Mazur, A.

- 1975 "A Model of Behavior in Berger's Standard Experiment." Journal of Mathematical Sociology, Vol. 4, pp. 83-92.

McCranie, E.W. and J. Kimberly

- 1973 "Rank Inconsistency, Conflicting Expectations and Injustice." Sociometry, Vol. 36, No. 2, pp. 152-176.

McKeown, W.L.

- 1971 "Development of Conceptions of Relative Ability in Task Performing Groups." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.

Meeker, B.F. and P.A. Weitzel-O'Neill

- 1977 "Sex Roles and Interpersonal Behavior in Task-Oriented Groups." American Sociological Review, Vol. 43, No. 1, (February): 91-105.

Moore, J.C., Jr.

- 1965 "Development of the Spatial Judgment Experimental Task," Technical Report No. 15. Laboratory for Social Research, Stanford University.
- 1967 "General Status Characteristics and Specific Performance Expectations." Unpublished Ph.D. dissertation. Department of Sociology, Stanford University.
- 1968 "Status and Influence in Small Group Interactions." Sociometry 31, (March): 47-63.
- 1969 "Social Status and Social Influence: Process Considerations." Sociometry 32 (June): 145-168.

Morris, R.

- 1977 "A Normative Intervention to Equalize Participation in Task-Oriented Groups." Unpublished Ph.D. dissertation, Stanford University.

Olin, W.A.

- 1966 "Rational Decision Making: Three Models." M.A. thesis, Department of Sociology, Michigan State University.

A Bibliography of Expectation States Research - page 15.

- 1972 "Decision-Making, Gain-Loss Theory, and the Utility of Self Consistency." Unpublished dissertation, Department of Sociology, Michigan State University.

Osmond, M.W.

- 1978 "Reciprocity: A Dynamic Model and a Method to Study Family Power." Journal of Marriage and The Family, February, 1978, pp. 49-61.

Parcel, T.L. and K.S. Cook

- 1977 "Status Characteristics, Reward Allocation, and Equity," Sociometry, Vol. 40, No. 4, pp. 311-324.

Pugh, M.D. and R. Wahrman

- 1978 "Neutralizing Sexism in Mixed-Sex Groups: Do Women Have To Be Better than Men?" Paper presented at the American Sociological Association Meetings, San Francisco, September.

Raymond, P.H.

- 1971 "Status and Personality Factors in Inservice Training Groups." Project No. 141, General Research Support Grants Program, State of California, Department of Public Health.

Reimer, F.

- 1972 "The Contradiction of Expectation Based on Specific and Diffuse Information." M.A. thesis, Department of Anthropology and Sociology, University of British Columbia.

Ridgeway, C.L.

- 1978 "Conformity, Group-Oriented Motivation, and Status Attainment in Small Groups." Social Psychology, Vol. 41, No. 3, 175-188.

Roper, S.S.

- 1971 "The Effect of Race on Assertive Behavior and Responses to Assertive Behavior in Small Groups." Technical Report No. 6, School of Education, Stanford University.

Rosenholtz, S.

- 1977a "The Multiple Ability Curriculum: An Intervention Against the Self-Fulfilling Prophecy." Unpublished Ph.D. dissertation. School of Education, Stanford University.
- 1977b "The Traditional Classroom Structure As a Status-Organizing Process." Mimeograph. School of Education, Stanford University.
- 1977c "The Multiple Abilities Curriculum: An Intervention Against the Self-Fulfilling Prophecy." Mimeograph. School of Education, University of Arizona.

Rosenholtz, S. and E. Cohen

- 1977 "Group Behavior in Response to Cultural and Status Differences: Anglos Versus Spanish-Surname Students." School of Education, University of Arizona.

Ruch, L.O.

- 1973 "Task Clarity, Performance Expectations, and Control in Task-Oriented Groups." Unpublished Ph.D. dissertation, Stanford University.

Ruch, L.O. and R. Newton

- 1977 "Sex Characteristics, Task Clarity, and Authority," Sex Roles, Vol. 3, No. 5, pp. 479-494, 1977.

Savage, I.R. and M. Webster

- 1971 "Source of Evaluations Reformulated and Analyzed." Proceedings of the Sixth Berkeley Symposium on Mathematical Statistics and Probability 4: 137-141. Berkeley, California: University of California Press.

Schunke, G.

- 1974 "The Effects of Classroom Organization on Student Academic Status in Fifth and Sixth Grades." Unpublished Ph.D. dissertation, Stanford University.

-Seashore, M. J.

- 1968 "The Formation of Performance Expectations for Self and Other in an Incongruent Status Situation." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.

Sell, J. and L. Freese

- 1977 "Aspects of the Decision Process for Halo Phenomena." Paper presented at the American Sociological Association Meetings, Chicago, September.

Shelley, R. K.

- 1972 "Interpersonal Influence and Decision-Making: Monetary vs. Non-Monetary Rewards." Unpublished Ph.D. dissertation. Department of Sociology, Stanford University.
- 1977 "Social Influence and Decision-Making: A Comparison of Types of Reward." Paper presented at the American Sociological Association Meetings, Chicago, September.

Shelley, R. K. and P. H. Tress

- 1974 "Social Influence and Automata Theory." Paper presented at American Sociological Association Meetings, Montreal, Canada, (August).

Skvoretz, J.

- 1972 "Status Related Interactions: A Comparative Status Mechanism." Paper presented at the American Sociological Association Meetings, New Orleans.

Sobieszek, B. I.

- 1970 "Multiple Sources and the Formation of Performance Expectations." Unpublished Ph.D. dissertation, Department of Sociology, Stanford University.
- 1971 "Alternative Bases of Source Selection." Canadian Review of Sociology and Anthropology 8.

- 1972 "Multiple Sources and the Formation of Performance Expectations." Pacific Sociological Review 15, (January): 103-22.

Sobieszek, B.T. and M. Webster, Jr.

- 1973 "Conflicting Sources of Evaluation." Sociometry, Vol. 36, No. 4, pp. 550-560, December.

Stulac, J.

- 1975 "The Self-fulfilling Prophecy: Modifying the Effects of a Unidimensional Perception of Academic Competence in Task-oriented Groups." Unpublished Ph.D. dissertation, Stanford University.

Tornblom, K.Y.

- 1977 "Distributive Justice: Typology and Propositions." Human Relations, Vol. 30, No. 1, pp. 1-24.

Tress, P.H.

- 1971 "Inconsistent Status Characteristics and Influence Processes: A Replication and Reformulation." Technical Report No. 6. Department of Sociology, Michigan State University.

Tretten, R.W.

- 1970 "Changing Status Space in Negro Teacher-Pupil Interaction." Unpublished Ph.D. dissertation, School of Education, Stanford University.

Webster, M.A. Jr.

- 1967 "The Interaction Control Machines at the Laboratory for Social Research." Paper presented at the Small Group Session, Pacific Sociological Association Meeting, April.
- 1969 "Sources of Evaluations and Expectations for Performances." Sociometry 32 (June): 243-58.

- 1970 "Status Characteristics and Sources of Expectations."
Report No. 82. Center for Social Organization of
Schools, The Johns Hopkins University.
- 1977 "Equating Characteristics and Social Interaction: Two
Experiments." Sociometry, Vol. 40, No. 1, pp. 41-50.
- Webster, M.A., Jr. and J. Berger
- 1975 "Equating Characteristics and Social Interactions."
Mimeograph. Department of Sociology, Stanford University.
- Webster, M.A., Jr. and J.E. Driskell, Jr.
- 1978 "Status Generalization: A Review and Some New Data."
American Sociological Review, Vol. 43, (April):
pp. 220-236.
- Webster, M.A., Jr. and D.R. Entwisle
- 1976 "Expectation Effects on Performance Evaluations."
Social Forces, Vol. 55: 2, (December).
- Webster, M.A., Jr., L. Roberts and B.I. Sobieszek
- 1972 "Accepting 'Significant Others': Six Models."
American Journal of Sociology 78 (November): 576-98.
- Webster, M.A., Jr. and B.I. Sobieszek
- 1974 "Sources of Evaluations and Expectation States."
In Expectation States Theory: A Theoretical Research
Program, Berger, J., T.L. Conner, M. Hamit Fisek, Winthrop
Publishers Inc., Cambridge, Massachusetts, pp. 115-158.
- 1974 "Sources of Self-Evaluation: A Formal Theory of
Significant Others and Social Influence." Wiley & Sons,
Inc., New York, pp. 115
- Webster, M.A. Jr. and L.F. Smith
- 1977 "Justice and Revolutionary Coalitions: A Test of Two
Theories." Paper to appear in American Journal of
Sociology in 1978.

Zelditch, M., Jr.

1969 "Can You Really Study an Army in the Laboratory." In Complex Organizations, 2d ed., ed. A. Etzioni, pp. 484-513. New York: Holt, Rinehart and Winston.

1972 "Authority and Performance Expectations in Bureaucratic Organizations." In Experimental Social Psychology (C.G. McClintock, ed.), pp. 484-513. New York: Holt, Rinehart and Winston.

Zelditch, M., Jr., J. Berger, B. Anderson and B.P. Cohen

1970 "Equitable Comparisons." Pacific Sociological Review, Vol. 13, No. 1, Winter, pp. 19-26.

Zelditch, M., Jr., J. Berger and B.P. Cohen

1966 "Stability of Organizational Status Structures." In Sociological Theories in Progress, Vol. 1, eds. J. Berger, M. Zelditch, Jr. and B. Anderson, pp. 269-294. Boston: Houghton Mifflin Company.

Zelditch, M., Jr., P. Lauderdale and S. Stublarec

1975 "How are Inconsistencies in Status and Ability Resolved?" Technical Report No. 54. Laboratory for Social Research, Stanford University.

Zeller, R.

1972 "The Effects of Educational Attainment and Performances on the Allocation of Task." University Microfilms, Inc., Ann Arbor, Michigan.

Zeller, R.A. and R. Warnecke

1973 "The Utility of Constructs as Intervening Variables in the Interpretation of Experimental Results." Sociological Methods and Research 2: 85-110.